

HISTORICAL (BACKLOG DATA) as of 9/7/2017				MONTHLY UPDATES		
State	Total Case Count on Hand (up to 7 years data)	Historical Flat Rate (@\$.15/case Based on up to 7 years Data)	Multi-State Discount (3-year Term / >=7 states)	Fully Discounted Historical Price (7 State Purchase w/3-year Commitment)	Monthly Updates - Flat Rate Price	Buy All States
AK	5,410	\$ 811.50	25% Discount for Multi-State Purchase (Must include at least 2 of the following to apply: CA, FL, NJ, SC, MA, OH)	\$ 405.75	\$ 150.00	[Flat Rate \$15,000/month for updates] [One-Time Flat Rate \$100,000 for up to 7 years historical data on hand] [Minimum 3 year License Agreement commitment (early termination penalty applies)]
AR	9,505	\$ 1,425.75		\$ 712.88	\$ 150.00	
AZ	391,884	\$ 58,782.60		\$ 29,391.30	\$ 600.00	
CA	806,266	\$ 120,939.90		\$ 60,469.95	\$ 2,500.00	
CT	108,765	\$ 16,314.75		\$ 8,157.38	\$ 250.00	
DE	86,015	\$ 12,902.25		\$ 6,451.13	\$ 300.00	
FL	468,770	\$ 70,315.50		\$ 35,157.75	\$ 2,500.00	
HI	10,152	\$ 1,522.80		\$ 761.40	\$ 200.00	
MA	202,381	\$ 30,357.15		\$ 15,178.58	\$ 1,000.00	
MN	21,038	\$ 3,155.70		\$ 1,577.85	\$ 750.00	
MO	100,219	\$ 15,032.85		\$ 7,516.43	\$ 750.00	
NJ	1,264,534	\$ 189,680.10		\$ 94,840.05	\$ 2,500.00	
NV	242,323	\$ 36,348.45		\$ 18,174.23	\$ 800.00	
OH	203,323	\$ 30,498.45		\$ 15,249.23	\$ 1,000.00	
OR	151,427	\$ 22,714.05		\$ 11,357.03	\$ 1,000.00	
PA	186,195	\$ 27,929.25		\$ 13,964.63	\$ 600.00	
SC	443,044	\$ 66,456.60		\$ 33,228.30	\$ 2,000.00	
UT	53,835	\$ 8,075.25		\$ 4,037.63	\$ 500.00	
WA	127,330	\$ 19,099.50		\$ 9,549.75	\$ 800.00	
WI	206,519	\$ 30,977.85		\$ 15,488.93	\$ 750.00	
<b>TOTALS</b>		<b>\$ 763,340.25</b>		<b>\$381,670.13</b>	<b>\$ 19,100.00</b>	